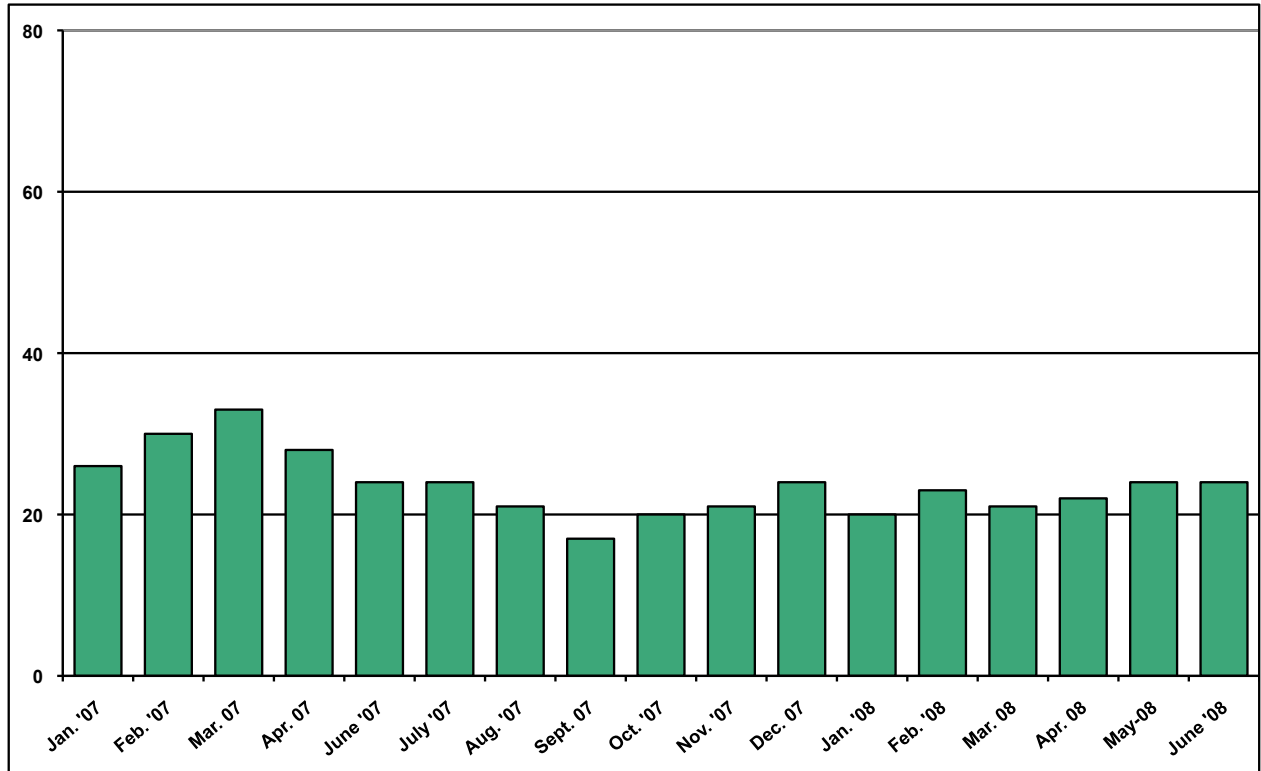


Percent in Contract

(Not including condos)

June 29, 2008



Over 35% in contract is usually indicative of a sellers' market. Under 25% in contract is usually indicative of a buyers' market. 25%-35% in contract indicates a balanced market